京信通信系統控股有限公司
Comba Telecom Systems Holdings Limited
股份編號 Stock Code : 2342

INNOVATIVE SOLUTIONS

Corporate Presentation
Interim Results 2009

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Agenda

- Financial Overview
- Business Overview
- Financial Highlights
- Financial Review
- Customer Review
- Business Review
- Market Outlook
- Open Forum

Financial Overview
For the six months ended 30 June 2009

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- Revenue ↑ 111.5%
- Gross profit margin ↑ 0.2% point
- Operating profit margin ↑ 5.3% points
- Net profit margin ↑ 4.5% points
- Return on average equity ↑ 14.1% points
- Positive operating cashflow :

  HK$40,391 (2009) v. HK$(314,628) (2008)

Business Overview

For the six months ended 30 June 2009

- **Strong revenue growth from all major customers**
  1. **China Mobile ↑35.7%**
  2. **China Unicom ↑ 349.2%**
  3. **China Telecom ↑ 561.4%**
  4. **Core Equipment Manufacturers ↑ 339.6%**
- **Strong growth from all product segments**
  1. **Wireless Access (DMS & WLAN) ↑ 831.1%**
  2. **Antennas and Subsystems ↑ 155.4%**
  3. **Wireless Enhancement ↑ 54.4%**
  4. **Services ↑ 51.5%**

Financial Highlights

Financial Results

Financial Position

Key Financial Indicators

Syndication Loan

Financial Results

HK$'000	For the six months ended 30 June 2009	2008	Change	For the year ended 2008
Revenue	1,767,389	835,492	+ 111.5%	2,525,895
Gross profit	729,311	343,697	+ 112.2%	946,034
Gross profit margin	41.3%	41.1 %	+0.2% pt	37.5 %
Operating profit	286,384	91,261	+ 213.8%	273,387
Operating profit margin	16.2%	10.9 %	+ 5.3% pts	10.8 %
Tax	16,839	14,471	+ 16.4%	27,493
Profit attributable to shareholders	232,221	71,970	+ 222.7%	227,512
Net profit margin	13.1%	8.6 %	+ 4.5% pts	9.0 %
Basic EPS (HK cents)	24.81	7.66 (Restated)	+ 223.9%	24.25 (Restated)
Interim/final dividend per share (HK cents)	6.0	-	N/A	7.0
Proposed bonus issue of shares	1 for 10	-	N/A	1 for 10
Operating cashflow	40,391	(314,628)	N/A	215,269

Financial Position

Comba

HK$'000	As at 30 June 2009	As at 31 December 2008	Change	As at 30 June 2008
Net cash	352,149	416,922	-15.5%	(46,103)
Net current assets	1,720,732	1,501,532	+14.6%	1,384,980
Total assets	5,156,484	3,452,397	+49.4%	3,234,509
Total liabilities	2,914,390	1,463,390	+99.2%	1,401,909
Net assets	2,196,818	1,974,539	+11.3%	1,823,136
NAV per share (HK$)	2.33	2.12 (restated)	+10.0%	1.94 (restated)

Key Financial Indicators

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	For the six months ended 30 June	
	2009	2008
Inventory turnover days	236	330
A/R turnover days	164	269
A/P turnover days	255	233
Current ratio	1.6X	2.0X
Quick ratio	1.0X	1.2X
Gearing ratio	5.4%	7.3%
Return on average equity	22.3%	8.2%

Syndicated Loan

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Lead Manager

HSBC 滙豐

Participating Banks

HSBC 滙豐
中国民生银行 CHINA MINSHENG BANKING CORP., LTD.
招商銀行 CHINA MERCHANTS BANK
中信嘉華銀行 CITIC KA WAH BANK
恒生銀行 HANG SENG BANK
BANK OF AYUDHYA
Bangkok Bank
廈門國際銀行 XIAMEN INTERNATIONAL BANK
華南銀行 HUA NAN BANK
國泰世華銀行 Cathay United Bank
CHB CHANG HWA BANK
IBT 台灣工業銀行
臺灣企銀 TAIWAN BUSINESS BANK

Use of Proceeds (US$100 million)

1. **Capex on new factory & office buildings**
2. **R&D**
3. **Additional working capital**

Financial Review

Revenue Breakdown by Customers

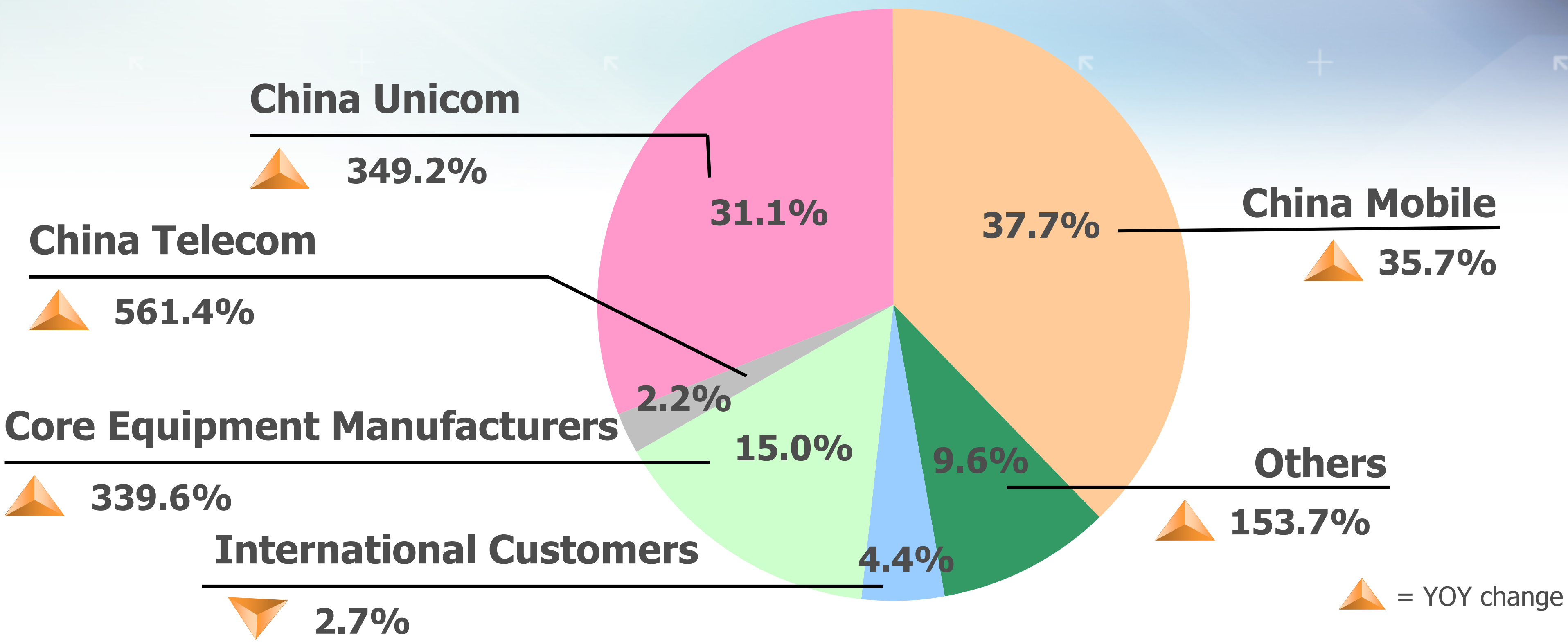
Revenue Breakdown by Businesses

Profit & Margin

Cost Structure

Revenue Breakdown by Customers

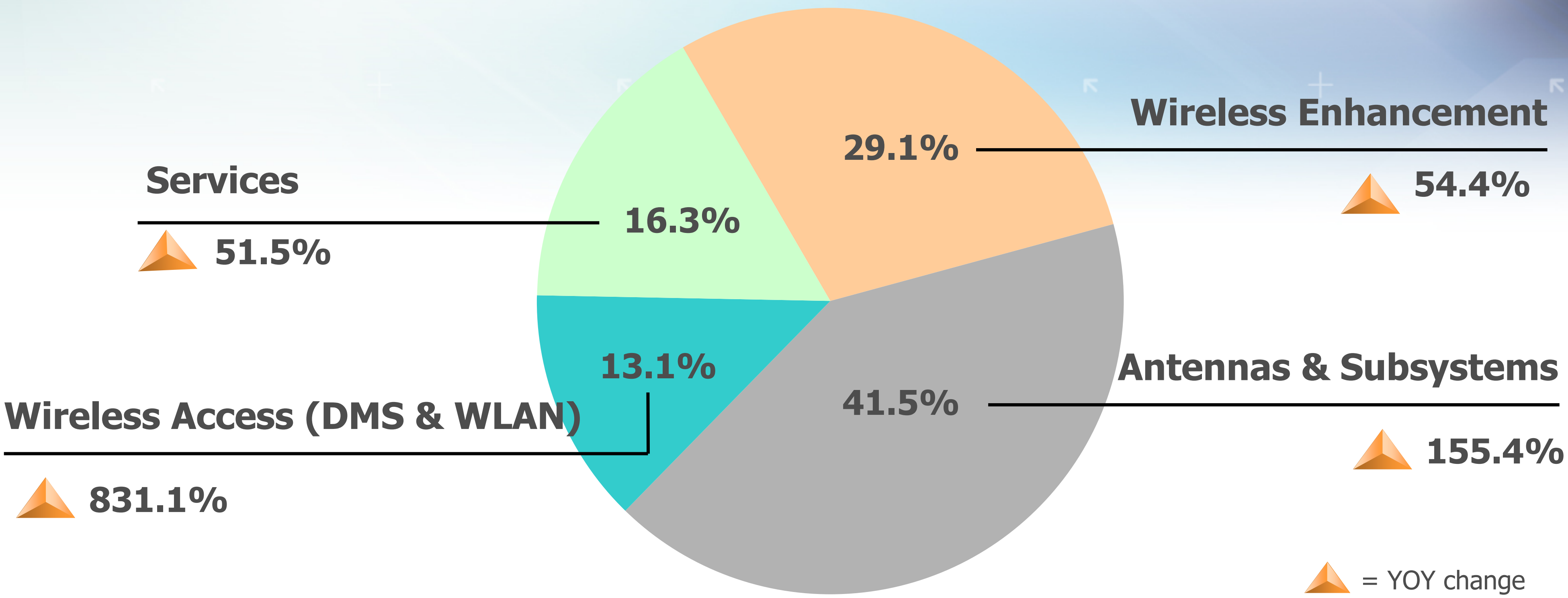
For the six months ended 30 June 2009



Strong Growth in PRC Customers & Core Equipment Manufacturers

Revenue Breakdown by Businesses

For the six months ended 30 June 2009

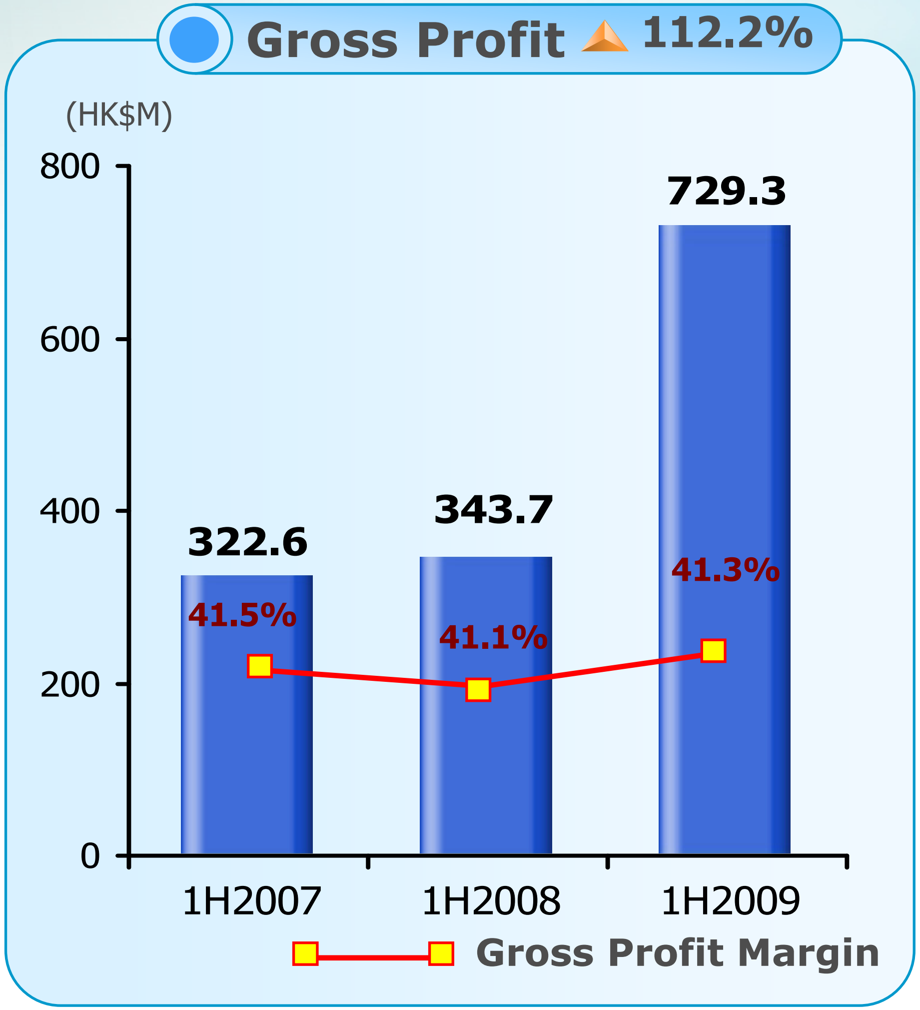


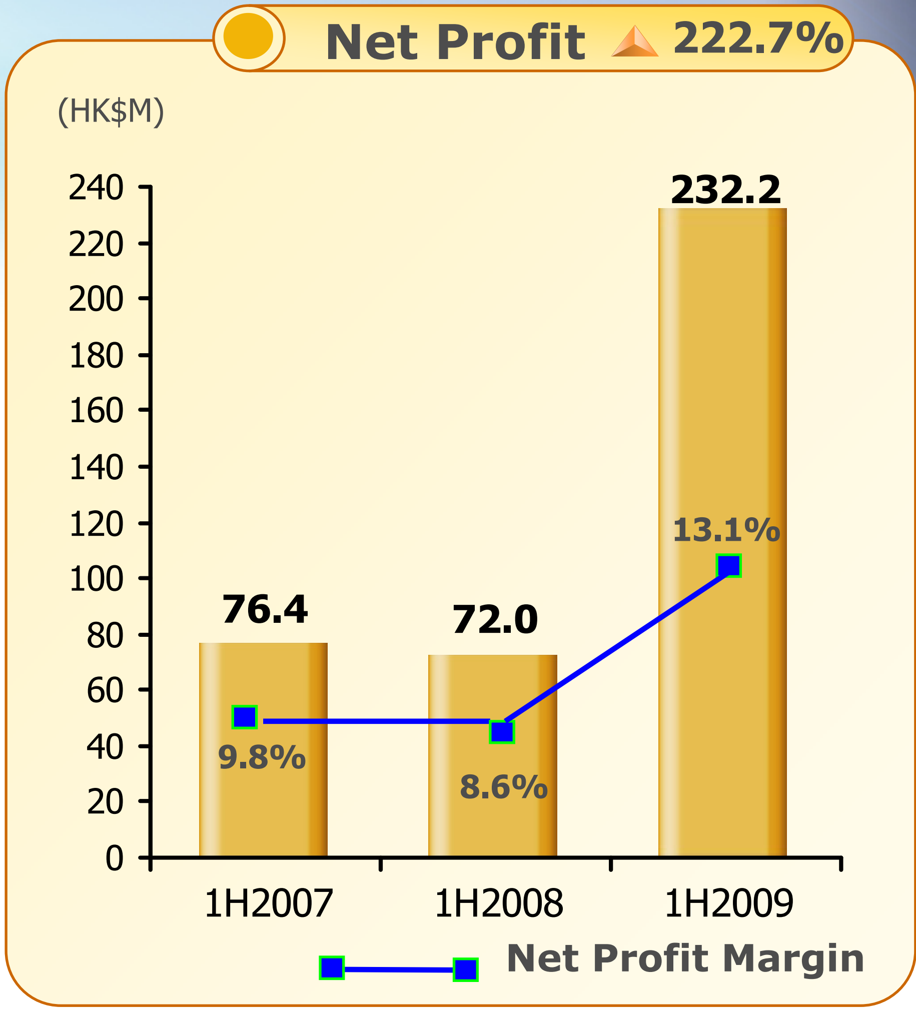
Remarkable Growth in Wireless Access (DMS & WLAN)
Strong Growth in Antennas & Subsystems

Profit & Margin

Comba

For the six months ended 30 June 2009



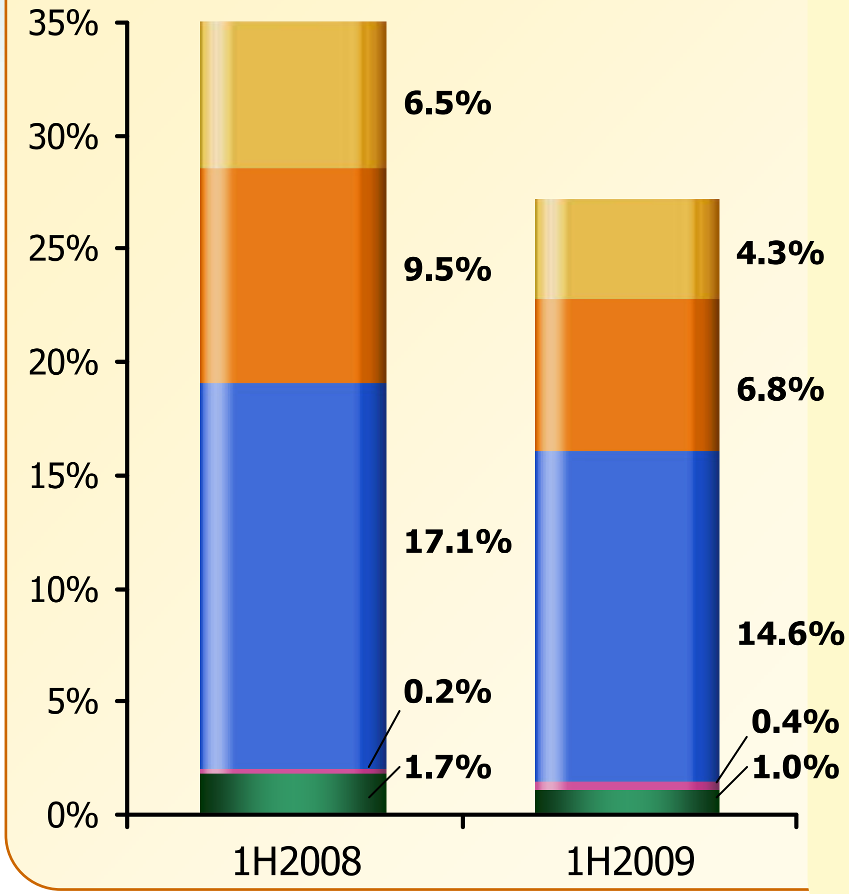


Cost Structure

Comba

For the six months ended 30 June 2009

As % of Total Revenue



= YOY change

R & D costs 40.2%

- R&D efforts for strategic products

Selling and distribution costs 50.7%

- Increased expansion for more customers

Administrative expenses 80.4%

- Increased administrative supports for higher business volume

Finance costs 216.8%

- More financing activities due to higher business volume

Taxation charge 16.4%

- Increased profitability

Increasing Economies of Scale Benefits

Customer Review

Global Customer Base

China Business

International Business

Core Equipment Vendors

Global Customer Base

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China

中国移动通信 CHINA MOBILE

中国电信 CHINA TELECOM

China unicom中国联通

Core Equipment Vendor

ZTE中兴

Nokia Siemens Networks

HUAWEI

Alcatel·Lucent

EMEA

vodafone

T · ·Mobile·

TIM

الاتصالات السعودية SAUDI TELECOM

vodacom

du

MTN

TURKCELL

orange

TELECOM ITALIA

БИЛАЙН GSM

РК-ТЕЛЕКОМ

TELE2

Telefónica Móviles

APAC

SmarTone vodafone

SingTel

PEOPLES

celcom

m1

RELIANCE Communications

Airtel Express Yourself

TANGO

GLOBE TELECOM

CSL Create a Simple Life

true

LAOTELECOM

MobiFone

TATA

Taiwan Mobile 台湾大哥大

DTAC

PT METAPLAS HARMONI

DiGi

StarHub

AIS

MIC

DST GROUP

HUTCH

Americas

CTI MÓVIL

at&t

PORTA

movistar

IUSACELL Pensamos en ti

vivo

Personal

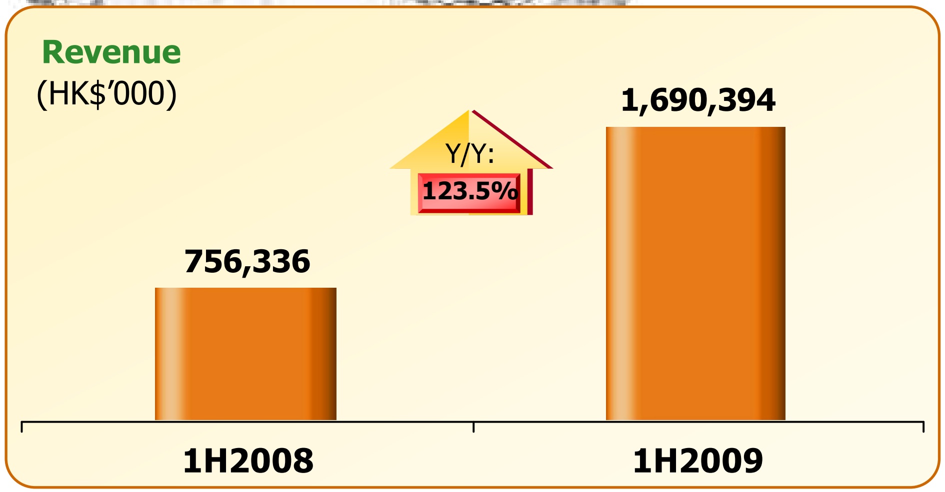
américa móvil

ENTEL PCS

Claro

China Business

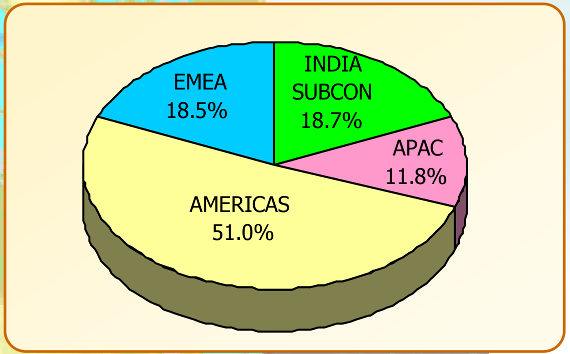
Comba

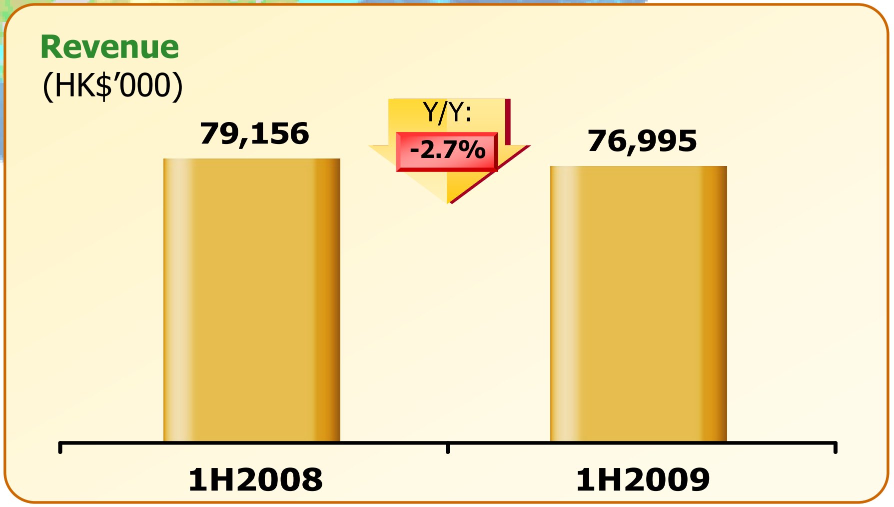


Review & Opportunities:

- Huge growth of 123.5% to HK$1.7B
- Successful in winning large contracts for network rollout
- 3G network CapEx underway with strong 2G demand
  - Demand for network enhancement in urban areas
  - Ongoing 2G network enhancement and extension activities in rural areas
- Continue to grow leverage on product innovations and services network on national and provincial level
- Matching needs of mobile operators at different stages of development:
  - Network rollout: BTS antenna, tower mounted solution
  - Network enhancement: repeaters, network optimization, in-building solutions

International Business





Review & Opportunities:

- Maintained international revenue maintained with slight decrease of 2.7% to $77M amid global economic situation
- Impact from global macro-economy
  - Negative effect on operator CapEx with deferred spending and projects
- Adverse business environment offset by:
  - Continued progress in various regions with many opportunities considering the general business climate
  - Implementation of a number of large indoor solution projects
- Signs of global recovery with resumption CapEx in 2H09
  - Global telecom market is healthy with solid growth drivers
  - Observed big increase in # of opportunities
  - Already several landmark deals for a series of projects and the implementation of a metro coverage project in Europe

Core Equipment Vendors

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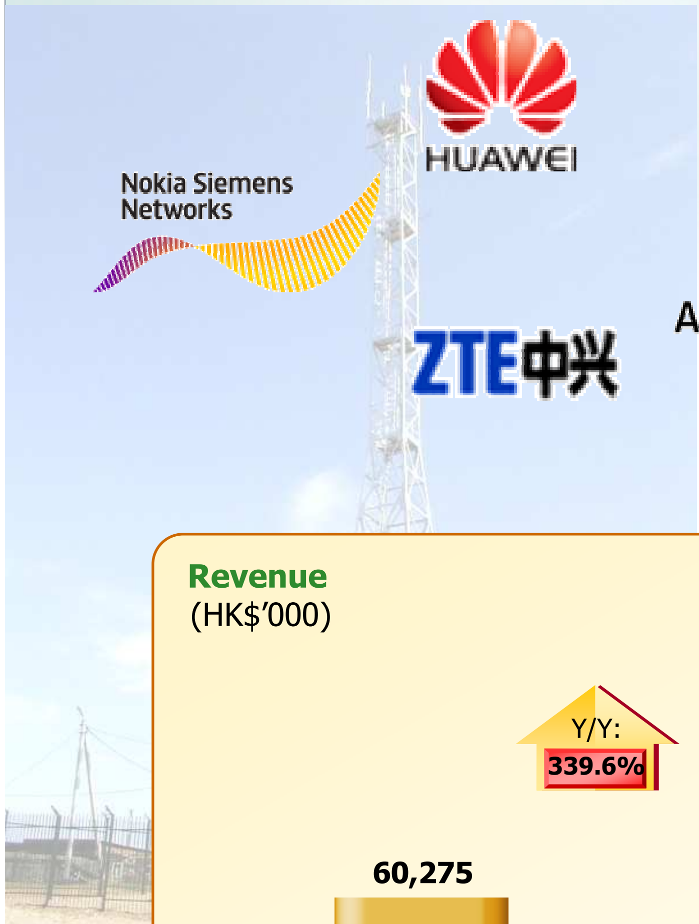
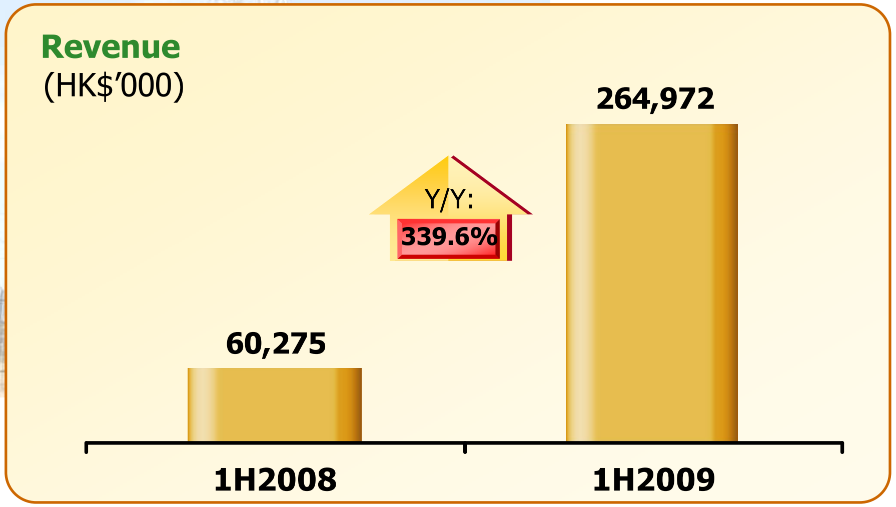


Alcatel·Lucent



Review & Opportunities:

- Major growth of 339.6% to account for $265M
- Deeper relationships with OEM customer base and supplying to vendors globally
  - Increased brand recognition as a key supplier
  - International supply and support to match with their global expansion
  - Extension of supply agreements with international vendors to encompass China and globally
- Broadened and enhanced offering portfolio to vendor base
  - Approved status for most product segments including Antennas, Subsystems, Wireless Enhancement & Wireless Access products
  - Node B solutions including: Remote Radio Heads and subsystems products
  - Value-added services offering at regions

Business Review

Wireless Enhancement

Antennas & Subsystems

Wireless Access

Services

Business Review

Wireless Enhancement *(indoor)*

Wireless Enhancement *(outdoor)*

Antennas and Subsystems

Wireless Access

Services

Solutions for all Network Stages

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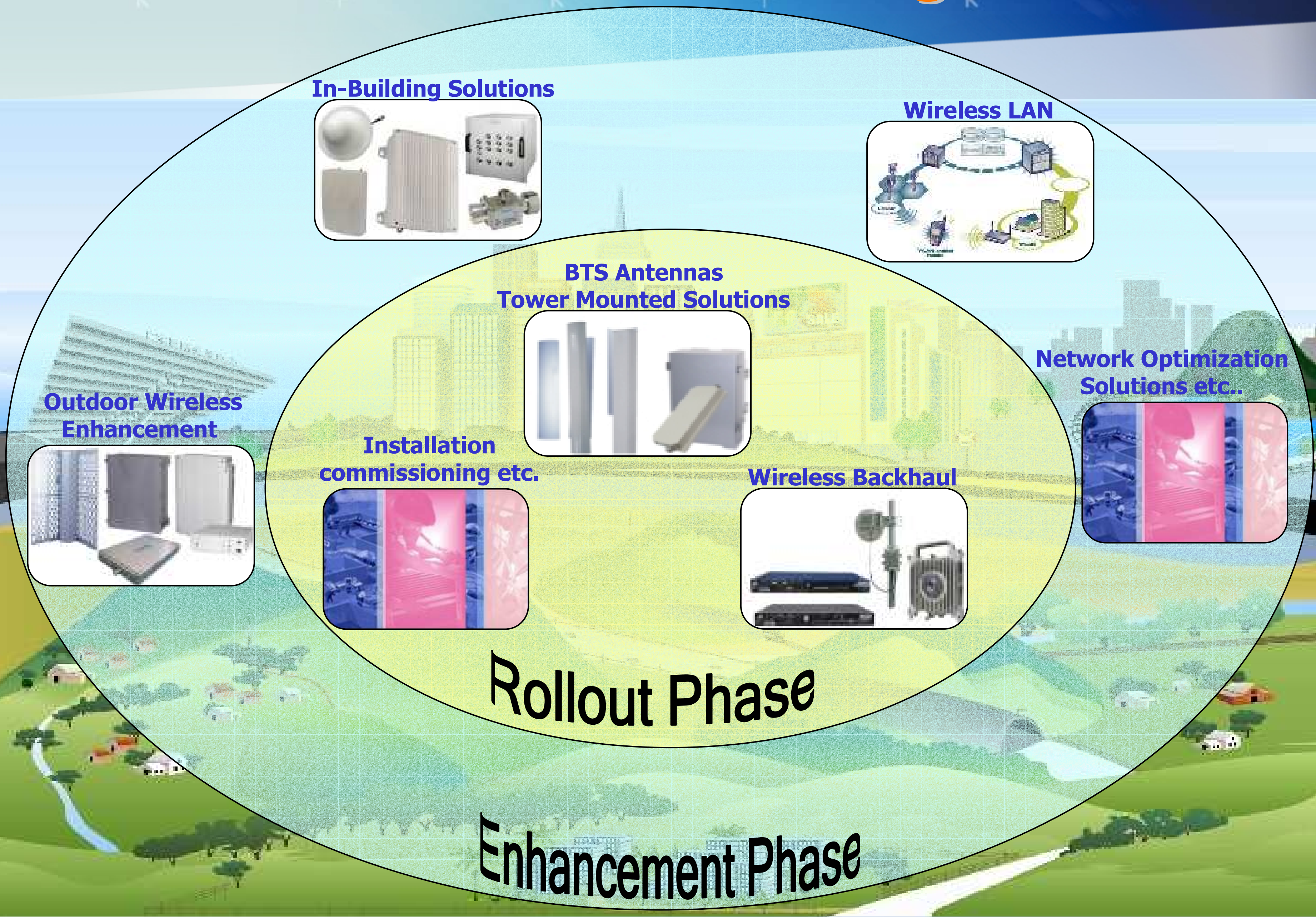
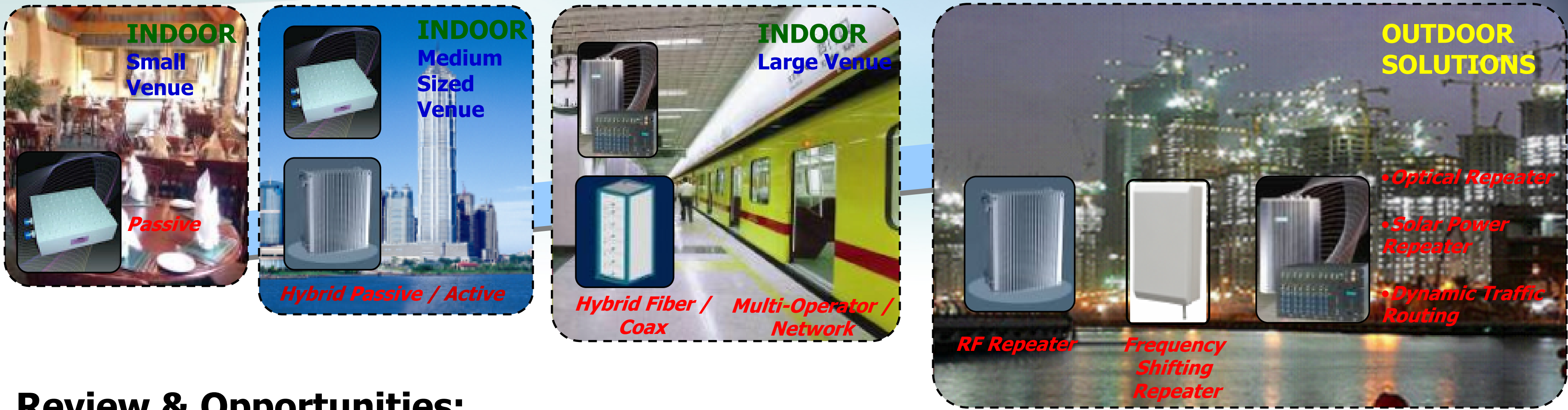
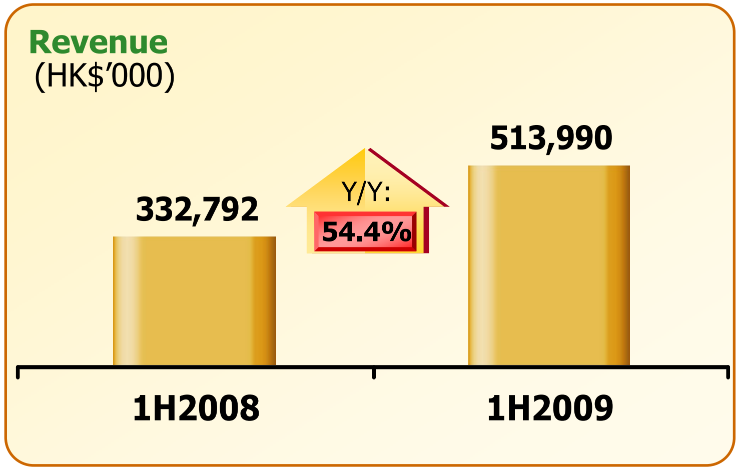


Wireless Enhancement



Review & Opportunities:

- Strong demand from PRC market for repeater solutions with infrastructure and 3G projects
- Industry pressure on selling prices for standard repeaters
  - Offset by volume orders from selected global operators
  - Offering of new products and solutions
- Market acceptance of new products and solutions driving demand
- Implementation of 3G networks is creating substantial demand for wireless enhancement solutions



Antennas & Subsystems

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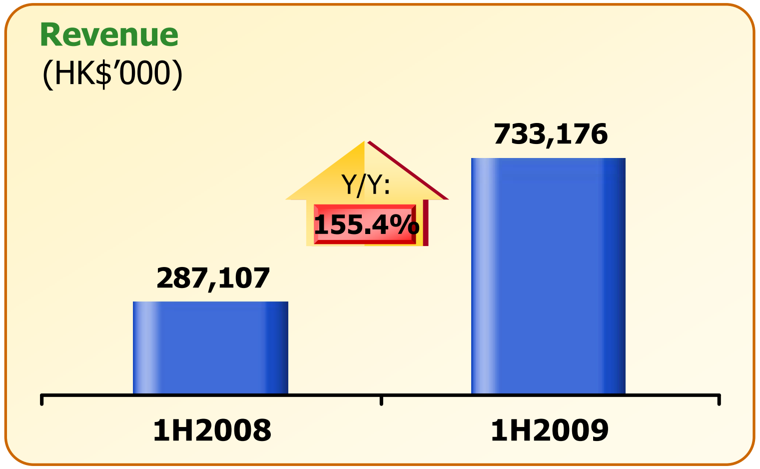
Review & Opportunities:

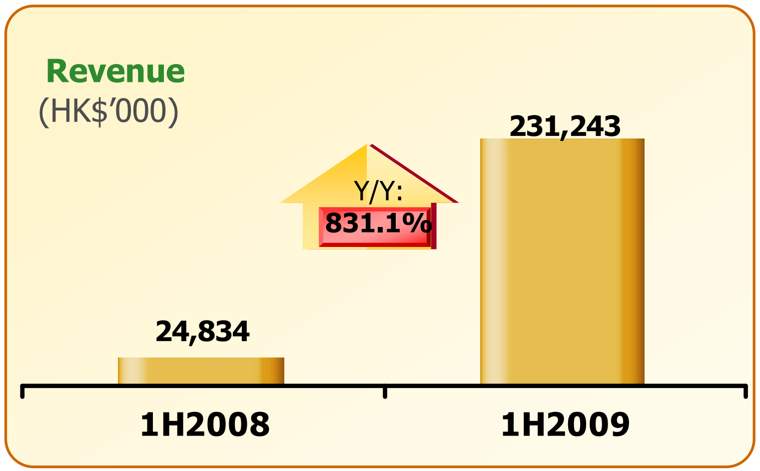
- A major global BTS antenna manufacturer
  - Expanded customer portfolio domestically and internationally
- Recognition by various 1st tier operators and core equipment vendors
  - Leading position in procurement programs for both domestic and international markets
- Volume orders of 3G antennas in China for network rollout gaining momentum
- High volume supply agreements for subsystems from operators internationally
- Product portfolio expansion with WiMAX and LTE compatible antennas for future growth



Wireless Access

Review & Opportunities:

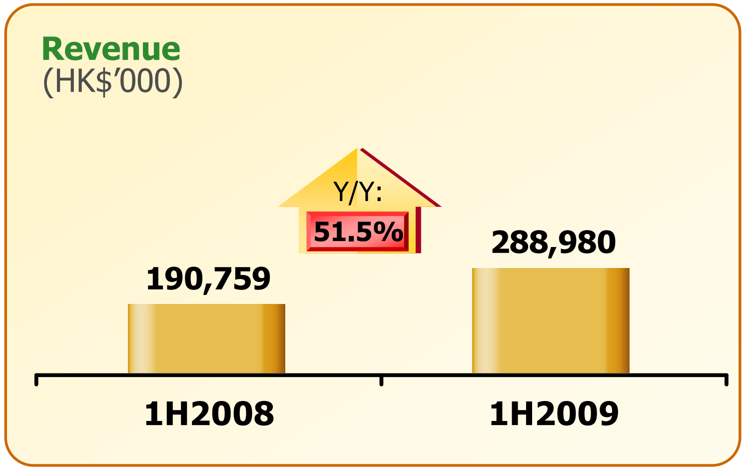
- Formerly Wireless Transmission → Wireless Access
  - Reposition due to business expansion to include wireless LAN solutions
- Portfolio offering expansion:
  - *Wireless LAN solutions*
  - *IP backhaul solutions* for future requirements
  - Cost-effective solutions developed including couplers and integrated microwave equipment
- Greenfield and wireless only operators and network rollout plans for 3G and 4G will drive future wireless backhaul demands



Services

Review & Opportunities:

- Services include maintenance, consultation, commissioning, network optimization and project management
- Existing installation base driving extended maintenance service revenues
- Recurring maintenance contracts from existing customers
- Successful expansion in both domestic and international market with service element in solution offerings
- Global trend of network rollouts and expansion will drive demand for Comba products, and hence Comba services

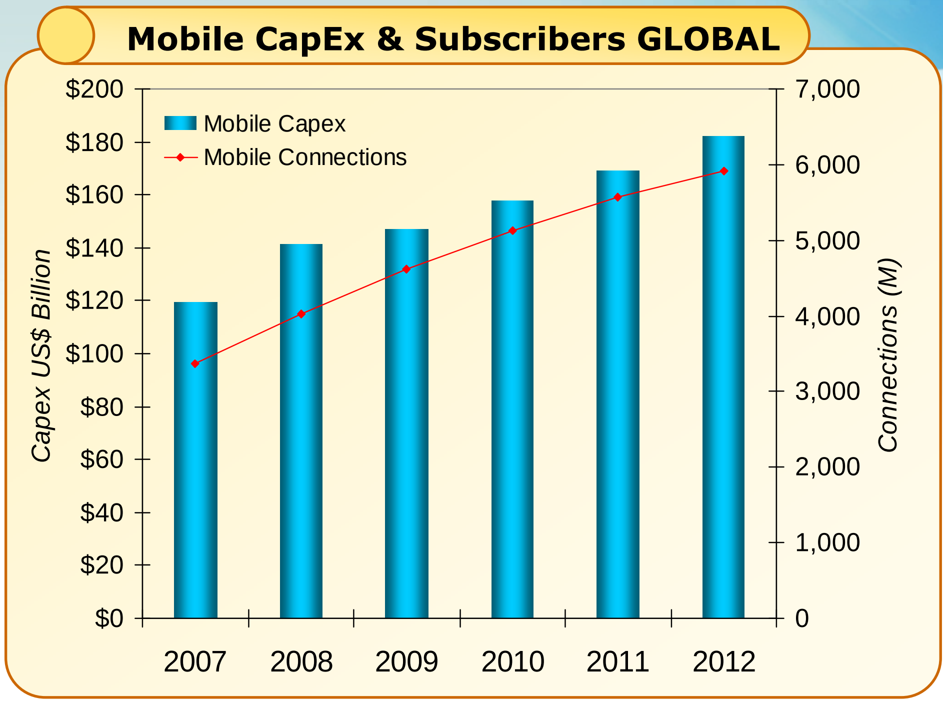


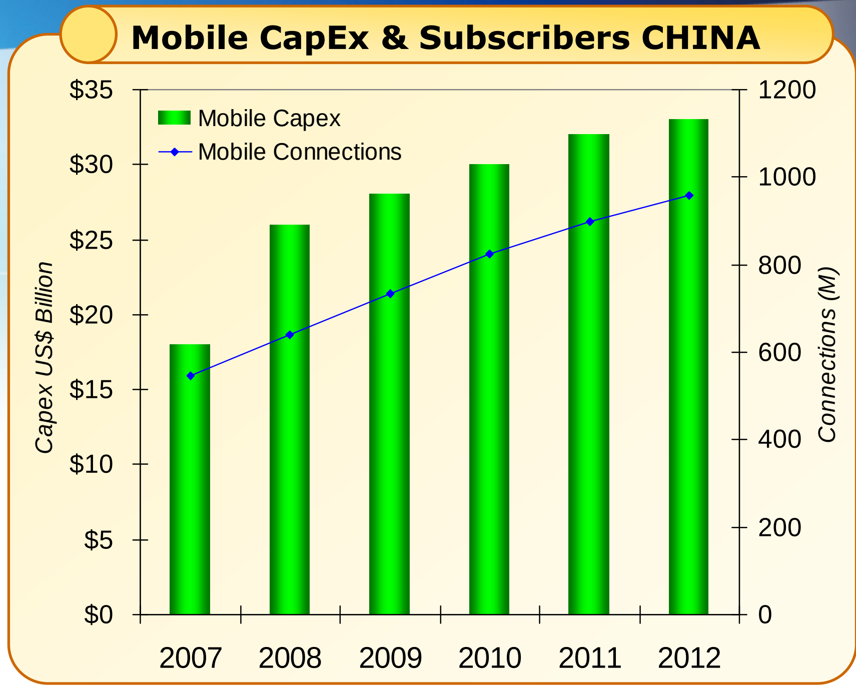
Market Outlook

Global Industry Trend

Global Outlook

Global Industry Trend



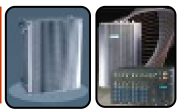


Source: Ovum 2009

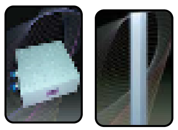
- Global mobile connections/ users will continue to increase from 4B in 2008 → 6B in 2012 (12% growth)
- FY09 wireless CapEx of USD140+ billion forecasted and expected to grow at 9% CAGR until 2012
  - China and India are the growth drivers, with China 2009 CapEx at USD26 billion growing at 12% CAGR to 2012
- 3G will increase prominence, but still dominated by 2G
  - 2010 expected to be a 3G milestone with 22% of connections
- Overall increase in connections and high speed data requirement further drives CapEx spend with faster predicted growth of CAGR 16% for network enhancement segment in China * CCID research

Global Outlook

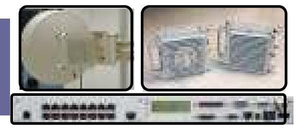
Wireless Enhancement



Antennas & Subsystems



Wireless Transmission



Services

Open Forum